



Office of the City Manager

CONSENT CALENDAR
July 26, 2022

To: Honorable Mayor and Members of the City Council

From: Dee Williams-Ridley, City Manager

Submitted by: Keith May, Acting Fire Chief, Fire Department

Subject: Contract: Lehr for Emergency Response Vehicle Supplies/Equipment and Installation Services

RECOMMENDATION

Adopt a Resolution authorizing the City Manager to enter into contract with Stommel Inc. dba Lehr, for emergency response vehicle supplies/equipment and installation services, with the term of the contract from August 1, 2022 to September 30, 2022 in an amount not to exceed \$350,000. The contract may be extended for up to five additional years and shall not exceed \$750,000 in total.

FISCAL IMPACTS OF RECOMMENDATION

The term of this contract is from August 1, 2022 to September 30, 2022 in an amount not to exceed \$350,000. The contract may be extended for up to five additional years and shall not exceed \$750,000 total. Funding is budgeted in FY 2023 in account codes 011-72-742-835-0000-000-422-664120/011-72-742-837-0000-000-423-664120 (General Fund), 164-72-745-000-0000-000-423-664120/164-72-742-837-0000-000-423-664120 (Measure FF), and 778-72-742-835-0000-000-422-664120 (Measure Q).

CURRENT SITUATION AND ITS EFFECTS

The Fire Department (Department) replaces emergency vehicles on a routine basis and will be adding additional vehicles to the fleet over the next four fiscal years to support the new programs and services being put in place as the Department goes through its internal re-design. Having an identified vendor established through a competitive process will save considerable staff time that would otherwise be associated with each vehicle upfitting with emergency equipment. In addition to being the successful vendor in the Placer County contract, this vendor has consistently been able to provide the lowest of three quotes to City Staff for multiple projects over the past two years.

BACKGROUND

The County of Placer (County) conducted a competitive process that opened on July 30, 2019 and closed on August 13, 2019. The County was "...soliciting bids for the purchase and installation of emergency response vehicle equipment & related supplies for the Placer County sheriff's Office and Placer County Fire Department. Placer County

intends to award a supplier contract for the purchase emergency response vehicle equipment and installation services on an as-needed basis.” Upon review Placer County selected Stommel Inc. dba Lehr as the best most responsive proposer to meet the specifications, thusly awarding the firm with Contract Number Agreement No. SCN104242.

Section 4.3 of the County’s RFP provides “piggyback” authority. “Other public agencies may elect to “piggyback” on the County’s resulting agreement(s). It will be the responsibility of the other agencies to execute separate contracts with the successful bidder(s) at the same bid pricing (refer to this Bid’s General Terms and Conditions, Section 22) through the end of the initial contract period. Any subsequent renewal pricing and terms successfully negotiated between Placer County and the successful bidder(s) would be made available to those other agencies.” The piggyback process requires City to align with the terms of the County contract, including the contract sunset date, hence the short base period of two months. The Department expects that up to five vehicles may arrive before the end of September 2022, which is why it still needs the contract in place for that short window of time.

The Contract between Stommel Inc. dba Lehr ends on September 30, 2022, if the County extends the Contract, the City will also extend its contract with Lehr for up to five additional years.

ENVIRONMENTAL SUSTAINABILITY AND CLIMATE IMPACTS

This contract does not create environmental sustainability or climate change impacts.

RATIONALE FOR RECOMMENDATION

When vehicles are purchased for emergency services they are required to be upfitted with various equipment to make them functional for emergency responders. This includes communications equipment, visual and audible alerting devices, equipment storage, and various types of equipment that is used by personnel performing Incident Command roles on the emergency scene. The City has routinely and historically used contractors to provide this service, but this has generally been coordinated as vehicles arrive. This new contract will create efficiently and save valuable staff time that can be focused elsewhere.

ALTERNATIVE ACTIONS CONSIDERED

Continue with the current inefficient process that uses a large amount of staff time.

CONTACT PERSON

Keith May, Acting Chief, Fire Department, (510) 981-3473

Attachments:

1: Resolution

RESOLUTION NO. ##,###-N.S.

CONTRACT: STOMMEL INC. DBA LEHR FOR EMERGENCY RESPONSE VEHICLE SUPPLIES/EQUIPMENT AND INSTALLATION SERVICES

WHEREAS, the Fire Department (Department) replaces emergency vehicles on a routine basis,

WHEREAS, the Department will be adding additional vehicles to the fleet over the next four fiscal years to support the new programs and services being put in place as the Department goes through its internal re-design, and

WHEREAS, having an identified vendor established through a competitive process will save considerable staff time that would otherwise be associated with each vehicle upfitting with emergency equipment, and

WHEREAS, the County of Placer (County) conducted a competitive process that opened on July 30, 2019 and closed on August 13, 2019. The County was "...soliciting bids for the purchase and installation of emergency response vehicle equipment & related supplies for the Placer County sheriff's Office and Placer County Fire Department. Placer County intends to award a supplier contract for the purchase emergency response vehicle equipment and installation services on an as-needed basis.", and

WHEREAS, upon review Placer County selected Stommel Inc. dba Lehr as the best most responsive proposer to meet the specifications, thusly awarding the firm with Contract Number Agreement No. SCN104242, and

WHEREAS, Section 4.3 of the County's RFP provides the "piggyback" authority. "Other public agencies may elect to "piggyback" on the County's resulting agreement(s). It will be the responsibility of the other agencies to execute separate contracts with the successful bidder(s) at the same bid pricing (refer to this Bid's General Terms and Conditions, Section 22) through the end of the initial contract period. Any subsequent renewal pricing and terms successfully negotiated between Placer County and the successful bidder(s) would be made available to those other agencies.", and

WHEREAS, funding is budgeted in 011-72-742-835-0000-000-422-664120/011-72-742-837-0000-000-423-664120 (General Fund), 164-72-745-000-0000-000-423-664120/164-72-742-837-0000-000-423-664120 (Measure FF), and 778-72-742-835-0000-000-422-664120 (Measure Q).

NOW THEREFORE, BE IT RESOLVED by the Council of the City of Berkeley that the City Manager is authorized to execute a contract and any amendments with Stommel Inc. dba Lehr to provide Emergency Response Vehicle Supplies/Equipment and Installation Services with a contract term from August 1, 2022 to September 30, 2022 in an amount

July 26, 2022

not to exceed \$350,000. The contract may be extended for up to five additional years and shall not exceed \$750,000 total.